

Ever had a customer inquiry where you couldn't meet the customer's coating services need due to oven size limitations or crane and transport limitations?

Are you more setup for coating high volume repetitive parts and the large one-offs are a hassle?

Would your company like to record additional sales and revenues?

## The Program

To a select group of partners in specific geographic boundaries, Plasma Coatings co-markets the coating services of larger industrial parts. Coatings services are provided for such properties as release, wear and corrosion resistance.

Through Plasma's large part capability, the application of thermal spray and polymer spray coatings can be applied with oven and ambient cured processes.



## How it Works

Member companies are represented on Plasma Coatings newly launched website and inquiries on high volume, smaller parts are referred to partners in the appropriate geography.

*The big value is a member company's ability to generate revenue from application inquiries that are outside of their capability.*

Partner companies have the choice to manage the customer relationship themselves and ship to our facilities (buy and resell) or have us work direct with the customer and collect a commission upon completion of the job.



## Features and Benefits

- Increase your company's exposure to turn-key solution providing
- Utilize capabilities of 15+ ton cranes and 40 foot ovens
- Expand solutions to include tanks, vessels, mixers, and many other large parts
- Deliver solution *ON-SITE* with our onsite capability
- **Recognize commissions or margins from \$5,000 to \$15,000 per job**

Engineered Surface Enhancements

Release • Corrosion Resistance • Wear Resistance • Grinding

